



Eric J. Holcomb, Governor

Indiana Government Center South
402 West Washington Street, Room W469
Indianapolis, IN 46204

Award Recommendation Letter

Date: July 30, 2024

To: Erin Kellam, Deputy Commissioner of Procurement/CPO
Indiana Department of Administration

From: Arthur L. Sample IV, Procurement Specialist
Indiana Department of Administration

Subject: Negotiated Bid 385-25-79026
Interfacility Transfer Pilot Project: RAPID Teams for Department of
Homeland Security

Based on the evaluation of the responses received for Negotiated Bid 385-25-79026, the following respondents are recommended to begin contract negotiations for the following:¹

Region 1
Heartland Ambulance Service, Inc,

Region 2
Heartland Ambulance Service, Inc,

Terms of this recommendation are outlined in this letter.

The State received six (6) bid response from:

1. Around the Clock Transportation
2. Heartland Ambulance Service, Inc
3. Letts Community Volunteer Fire Department
4. RCD, Inc., DBA inHealth Integrated Care
5. Statewide Transfer Ambulance and Rescue, Inc.
6. Tri-County Ambulance Service, Inc

¹ Per 1.11 of the Negotiated Bid Document, the State reserves the right to award on initial bid responses received. Therefore, each bid response should contain the Respondent's best terms from a price and technical standpoint.

The state requested pricing on the following line items:

Counties - IDHS Regions 1	Counties - IDHS Regions 2
Cass	Dearborn
Fulton	Decatur
Howard	Franklin
Jasper	Jackson
Miami	Jefferson
Pulaski	Jennings
Starke	Ohio
White	Ripley
Critical Access Hospitals - IDHS Regions 1	Rush
Dukes Memorial (Peru)	Switzerland
Franciscan Health Rensselaer	Washington
IU Health White Memorial Hospital (Monticello)	Critical Access Hospitals - IDHS Regions 2
Pulaski Memorial (Winamac)	Ascension St. Vincent Jennings (North Vernon)
Woodlawn Hospital (Rochester)	Ascension St. Vincent Salem
	Decatur County Memorial (Greensburg)
	Margaret Mary Health (Batesville)

Bid Evaluation Summary

The solicitation was issued as a Negotiated Bid to establish the State's need for the Interfacility Transfer Pilot Project: RAPID Teams for Department of Homeland Security.

²Region 1

The proposals were evaluated according to the criteria established in the bid documents. Region 1 three (3) suppliers met the required and three (3) suppliers were Disqualified for being unresponsive. Therefore, the State of Indiana evaluated the qualified supplier's cost.

Region 2

The proposals were evaluated according to the criteria established in the bid documents. Region 2 four (4) suppliers met the required and two (2) suppliers were Disqualified for being unresponsive. Therefore, the State of Indiana evaluated the qualified supplier's cost.

The bid submission from the respondent evaluated according to the criteria established in the bid documents and their adherence to requirements. When necessary, the State clarified with the Respondent to ensure specifications were met.

² In Region 1, Around the Clock Transportation, Letts Community Volunteer Fire Department, and Statewide Transfer Ambulance and Rescue, Inc. were disqualified for not bidding on all counties for not providing cost for 24 hrs shift.

In Region 2, Around the Clock Transportation and Statewide Transfer Ambulance and Rescue, Inc. were disqualified for not bidding on all counties or not providing cost for 24 hrs shift.

Best and Final Offer (BAFO):

Region 1

Heartland Ambulance Service, Inc, RCD, Inc., DBA inHealth Integrated Care, Statewide Transfer Ambulance and Rescue, Inc., and Tri-County Ambulance Service, Inc.; were sent requests for Best and Final Offer (BAFO) for region 1.

Region 2

Heartland Ambulance Service, Inc, Letts Community Volunteer Fire Department, RCD, Inc., DBA inHealth Integrated Care, and Tri-County Ambulance Service, Inc.; were sent requests for provided Best and Final Offer (BAFO) for region 2.

Award Summary

During the course of evaluation, the State scrutinized the bids to determine the viability of the proposed business solution to meet the needs of the State. The Indiana Department of Administration evaluated the bids based on the stipulated criteria outlined in the bid documents.

The term of the contract shall be for a period of one (1) year from the date of contract execution. There may be one (1) one-year renewal for a total of two (2) years, at the State's option

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